

## Exclusive Member Services

**a. Inspections/Valuations**

EMM London will inspect and compile a written report on any car prior to purchase or sale. We use the latest laser and ultrasound scanning equipment to analyse the car forensically for quick, patched-up or sub-standard work. A report and valuation are then sent to the prospective buyer or seller with an estimated ideal price to buy /sell.

**b. Global Acquisitions & Sales**

EMM London will discreetly source or sell either a single or collection of cars on request. Assisted by an organically grown “under-the-radar” database of over 4,000 collectors, dealers, enthusiasts and owners, clients can be confident they have access to the top 5 examples of every marque, or the biggest collectors on the planet. EMM London will compile a report presenting a minimum of 3 similar cars for choice spanning a range of price and mileages, or 2 to 3 competing bids if a car is to be sold.

**c. Insurance**

EMM London has relationships with some of the top brokers at Lloyds of London where we are able to offer bespoke insurance policies for either a single car or a collection. Combining other assets such as real estate, art, yachts or planes into the same policy maximises efficiencies and minimises costs.

**d. Finance**

EMM London has exclusive relationships with some of the top classic and supercar financiers to provide long (10 years) or short-term leverage to buyers/collectors of classic and supercars.

**e. Legal Services**

EMM London offers an exclusive “closed door” relationship with two of the UK’s top lawyers specialising in the sale/purchase of classic/supercars and other related issues. Both specialise in High-net-Worth clients, including HM The Queen.

**f. Red Carpet Arrival - UK**

Unique to EMM London, clients are given the opportunity to arrive at a red-carpet event in their exotic car, but dispense of the hassle of parking it, or getting damaged. One of EMM’s highly qualified professional drivers will intercept the car taking it back to either the storage facility, the client’s home or hotel thereafter. At the end of the night an EMM London Chauffeur will collect the client transferring them back to home or hotel, safe in the knowledge their car is safe and they’re not driving



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after partying. Clients are offered the choice at the time of booking, a Rolls-Royce Phantom 8, Bentley Flying Spur or Mercedes S Class ELWB.\*.

**g. Chauffeur Services**

EMM London offers an unrivalled chauffeur experience in either Rolls-Royce, Bentley, Maybach, Audi or Mercedes-Benz on request, over 24 hours, 7 days a week via a dedicated members' only telephone number. Alternatively, EMM London can offer a fully trained driver for one's own cars.

**h. Collection Maintenance**

EMM London ensures the car(s) in a client's collection are always serviced, maintained and in legal, useable condition. A lack of accurate and regular service records can have a detrimental effect on the price of the car. We arrange for the car to be collected, serviced/repared and returned.

**i. Car Certifications**

With many manufacturers recognising quality of restoration and originality standards via certification, the value of a car can be damaged without them. EMM London can arrange for the car to be collected, inspected and certified, *assuming it meets the standards required*.

**j. International Transportation**

EMM London can arrange for a car to be shipped or collected from virtually any destination in the world, from a single car to a large collection. Quotes can be offered for air freight, sea container, sea roll-on/roll-off, rail, covered transporter or even driven based on the locations.

**k. Concours Event Management**

Lifestyle and concours events can enhance the value of a car, especially if it wins a prize. EMM London has relationships with the organisers and can propose certain cars for display. EMM London would arrange transportation and care for the car. Events include Salon Prive, London Concours, Pebble Beach, Amelia Island, Villa D'Este, plus also new events such as the Riyadh Motor Show or Heveningham in the UK.

**l. Research, provenance & history collation**

"Deep Dive" research into a car's history either pre or post purchase, which often involves digging into the car's original manufacturing team. Accurate and recorded provenance adds significantly to values, particularly in classic racing Ferraris.

**m. Restoration Management**

EMM London project manages restorations or repair work to ensure standards are the best they can be. The EMM London recommended network is highly comprehensive offering the very best in craftsmanship and standards of practice.

**n. ARDS Race Instructor on-circuit training**

EMM London offers clients on-circuit instruction from some of the UK's top ARDS race instructors. Clients will be shown how to handle their supercars at high-speed whilst drastically improving lap times, instructed by highly-qualified, professional racing drivers and ARDS race instructors.

**o. White Glove Chauffeur Training**

EMM London offers clients the exclusive/unique opportunity to train a favourite or new employee to become a professional chauffeur. EMM London has exclusive access to the team that train Rolls-Royce Phantom chauffeurs.

**p. Close Protection Driver Training**

EMM London can also offer the newly trained or familiar chauffeur an extra service where he/she will be trained in VIP close protection driving and defence skills at a secret training facility in the UK .

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q. **OCDetail**

EMM London offers clients a meticulous OCD level deep cleanse of their cars either at home, office or purpose-built lit facilities in London.

r. **Paint Protection Film / Wrapping**

EMM London offers the opportunity to protect client cars with an invisible, self-healing film protecting the paintwork against birds, stone chips and scratches. EMM London can also arrange for a wrap to be applied to the car in a choice of colours/designs.

s. **Delivery/Collection service.**

EMM London offers on-road car delivery/collection service using only the very best, qualified drivers. All EMM London drivers are vetted for MSA/FIA race license, ROSPA Gold/Silver, IAM, ARDS or Class-1 ex-Police – *only the best*.

t. **Road Legal**

EMM London will ensure all client cars to be used on the road comply with the UK/EU law regarding taxation, MOT (if applicable) and insurance. Reminders will be sent 1 month before the due date at which point help from the team can be enlisted as necessary.

u. **Probate Services**

In the unfortunate event of a death where there is a single or collection of cars, EMM London will arrange with the respective lawyer to get the cars valued, stored away from the deceased's estate if necessary, marketing and eventual sale of the car.

v. **Exclusive Events**

EMM London has partnered with Inner Place, London's leading lifestyle concierge company who are able to offer a fast track to luxury clubs, restaurants and parties as well as EMM London's circuit driving, track days, rallies and classic tours.

w. **Collections Management**

EMM London will inspect cars in storage on either a quarterly, bi-monthly or monthly basis ensuring the cars in storage are maintained appropriately with correct tyre pressures, battery condition and cleanliness. A report is sent post each inspection for each car.

x. **Auction Management**

EMM London has longstanding relationships with all the major global auction houses and is able to manage the entire process of entering, photographing, collating histories, transporting and ultimately selling the car through auctions. EMM London also offers a buyer's appointed representative service at each auction, able to inspect and view the car prior to bidding.

*\*member tier dependent*



# Member Services Pricing

## Silver Service £500 PCM (-10% introductory offer until 29 February 2020)

- **MOT Management** (from 3 years old onwards) – MOT test monitored and booked in advance, car collected from work/home address and taken to EMM London approved MOT testing centre by one of our professional qualified drivers. Driver will supervise the car whilst tested, followed by a valet and return to home/work. Cost of the MOT test is included in the monthly fee. *Any repairs thereafter will be chargeable.*
- **VED management** – EMM London will ensure client's cars are always taxed and road legal. *VED chargeable to client.*
- **Portfolio construction** – For collectors wishing to build a profitable collection of classic & supercars
- **Service management** – EMM London will liaise with approved dealers to book the car in for service or repairs. One of EMM London's professional drivers will collect the car and take for service. A covered transport collection service is also available at an extra cost. *Cost of service is chargeable to client.*
- **Insurance** – EMM London's Private Office will manage and negotiate the best insurance products for single or collections of cars\* (GDPR authority required). *Cost of insurance policy is chargeable to client.*
- **Advice line** – Silver service members can phone our office from 09:00 to 18:00 5 days a week for advice on any automotive related issues.
- **Collections Management** – Monitoring and management of cars in storage with quarterly inspections.
- **Preferential members' rates** on all transport and logistics.
- **Access** to the entire suite of EMM London's full services at preferential member rates.
- **Exclusive** worldwide classic and super car sourcing, sales and brokerage services
- **Auctions management** – arranging and organising entry and logistics for cars entering auction.

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## Gold Service £700 PCM (-15% introductory offer until 29 February 2020)

- **MOT Management** (from 3 years old onwards) – MOT test monitored and booked in advance, car collected by a covered transporter from home/work address and taken to an EMM London approved MOT testing centre. Driver will supervise the car whilst tested followed by a valet and return to home/work address. Cost of the MOT test is included in the monthly fee. *Any repairs thereafter will be chargeable.*
- **Preferential** brokerage fee 4%
- **VED management** – EMM London will ensure the client's car is always taxed and road legal. *VED chargeable to client.*
- **Service management** – EMM London will liaise with approved dealers to book the car in for service or repairs. One of EMM London's professional drivers will collect the car and take for service, or where practical a covered transporter will be used to collect the vehicle. *Cost of service is chargeable to client.*
- **Insurance** – EMM London's Private Office will manage and negotiate a bespoke insurance product for single or collections of cars (GDPR authority required). *Cost of insurance policy is chargeable to client.*
- **Advice line** – Gold service members can phone our office from 08:00 to 22:00 7 days a week for advice on any automotive related issues.
- **Portfolio construction** – Advice for collectors wishing to build a profitable collection of classic & supercars.
- **Collections Management** – Monitoring and management of car in storage, quarterly inspections.
- **Wheel repair service** – One of EMM London's professional drivers will book and collect the car and take to an approved wheel service repair centre. Once repaired, the car will be valeted and returned as good as new. Cost of the first damaged wheel is covered, thereafter repairs will be chargeable.
- **VIP Red Carpet Arrival Service** – Unique to Gold and Platinum members, EMM London offers clients the opportunity to arrive in style in their exotic or supercars, but thereafter dispense with the stress of parking the car or having it damaged by unqualified valet parking attendants. The car will be collected

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by an EMM Professional driver, taken to the EMM storage facility or returned to the client's home. At the end of the evening an EMM London chauffeur will transport the client home or to a hotel in either a Mercedes S Class LWB, BMW 7 Series LWB or an Audi A8 Limousine. If in a hotel the car will be delivered back to the client in time for departure.

- **Portfolio construction** – For collectors wishing to build a profitable collection of classic & supercars.
- **Exclusive** worldwide classic and super car sourcing, sales and brokerage services
- **Auctions management** – arranging and organising entry and logistics for cars entering auction.

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### **Ultimate Platinum Service £1000 PCM (-20% introductory offer until 29 February 2020)**

- **MOT Management** (from 3 years old onwards) – MOT test monitored and booked in advance, car collected by a covered transporter from home/work address and taken to an EMM London approved MOT testing centre. Driver will supervise the car whilst tested followed by a valet and return to home/work. Cost of the MOT test is included in the monthly fee. Any repairs thereafter will be chargeable.
- **Preferential Brokerage fee 3 %**
- **Auctions management** – arranging and organising entry and logistics for cars entering auctions.
- **VED management** – EMM London will ensure the client's car is always taxed and road legal. *VED chargeable to client.*
- **Service management** – EMM London will liaise with approved dealers to book the car in for service or repairs. One of EMM London's professional drivers will collect the car and take for service, or where practical a covered transporter will be used to collect the vehicle. *Cost of service is chargeable to client.*
- **Insurance** – EMM London's Private Office will manage and negotiate a bespoke insurance product for single or collections of cars, planes, yachts, houses etc (GDPR authority required). Cost of insurance policy is chargeable to client.
- **Exclusive** worldwide classic and super car sourcing, sales and brokerage services
- **Advice line** – Ultimate Platinum service members can phone the management team directly on personal cell phones from 06:00 to 00:00 7 days a week for advice on any automotive related issues.
- **Wheel repair service** – One of EMM London's professional drivers will book in, collect the car and take to an approved wheel service repair centre. Once repaired, the car will be valeted and returned. Cost of four damaged wheels PA is covered, thereafter repairs will be chargeable.
- **VIP Red Carpet Arrival Service** – Unique to Platinum members, EMM London offers clients the opportunity to arrive in style in their exotic or supercars, but thereafter dispense with the stress of parking the car or having it damaged by unqualified valet parking attendants. The car will be collected by an EMM Professional driver, taken to the EMM storage facility or returned to the client's home. At the end of the evening an EMM London chauffeur will transport the client home or to a hotel in a **Rolls Royce Phantom**. If staying in a hotel the car will be delivered back to the client in time for their departure.
- **Portfolio construction** – For collectors wishing to build a profitable collection of classic & supercars.
- **Collections Management** – Monitoring and management of car in storage, monthly inspections.
- **VIP Legal** – EMM London has close relationships with two of UK's oldest/best law firms known best for representing Royal Families, UHNWI and Private Wealth. A one-to-one introduction can be made by EMM London for a whole host of legal matters, including specialist exotic car services to an otherwise closed door.
- **Chauffeur Services** – Clients can request EMM London chauffeurs 24/7 via a dedicated private line.
- **Inspections / Valuations** – EMM London's experienced team will inspect and evaluate up to 3 similar cars ahead of a potential purchase followed by a written condition report. After 3 the service becomes chargeable.
- **Global Shipping Service** – EMM London will arrange to ship cars all over the globe via air, sea or land. *Cost of the journey is chargeable.*
- **Concours Event Management** – EMM London will arrange for a client's special car to be included and shown at various Concours shows around the globe.

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- **Investment Advice** – EMM London can advise which cars are set to outperform the wider market and advise on other investment grade cars.
  - **Priority Services** – Ultimate Platinum members will be allocated priority on services required.
  - **Personal** lifestyle concierge services via our partner Inner Place [www.innerplace.com](http://www.innerplace.com)
  - **Private** yacht and jet charter services
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To register with EMM please click here <https://www.emm.london/register/>

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